

World of Business



MAHRATTA CHAMBER OF COMMERCE,
INDUSTRIES & AGRICULTURE

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Mahratta Chamber of Commerce, Industries and Agriculture

S. B. Road, Pune 411016 Tel No. 020-25709000 , Complied by : Pramod Potbhare

Custom

[TO BE PUBLISHED IN THE GAZETTE OF INDIA, EXTRAORDINARY, PART-II, SECTION-3, SUB-SECTION (ii)]

Government of India
Ministry of Finance
(Department of Revenue)
(Central Board of Indirect Taxes and Customs)

Notification No. 08/2020-CUSTOMS (N.T.)

New Delhi, 31st January, 2020
11 Magha, 1941 (SAKA)

S.O. (E) – In exercise of the powers conferred by sub-section (2) of section 14 of the Customs Act, 1962 (52 of 1962), the Central Board of Indirect Taxes & Customs, being satisfied that it is necessary and expedient so to do, hereby makes the following amendments in the notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 36/2001-Customs (N.T.), dated the 3rd August, 2001, published in the Gazette of India, Extraordinary, Part-II, Section-3, Sub-section (ii), vide number S. O. 748 (E), dated the 3rd August, 2001, namely:-

In the said notification, for TABLE-1, TABLE-2, and TABLE-3 the following Tables shall be substituted, namely: -

TABLE-1

S1. No.	Chapter/ heading/ sub-heading/tariff item	Description of goods	Tariff value (US \$Per Metric Tonne)
(1)	(2)	(3)	(4)
1	1511 10 00	Crude Palm Oil	821
2	1511 90 10	RBD Palm Oil	847
3	1511 90 90	Others – Palm Oil	834
4	1511 10 00	Crude Palm olein	851
5	1511 90 20	RBD Palmolein	854
6	1511 90 90	Others – Palmolein	853
7	1507 10 00	Crude Soya bean Oil	865
8	7404 00 22	Brass Scrap (all grades)	3607
9	1207 91 00	Poppy seeds	3623

TABLE-2

S1. No.	Chapter/ heading/ sub-heading/tariff item	Description of goods	Tariff value (US \$)
(1)	(2)	(3)	(4)
1.	71 or 98	Gold, in any form, in respect of which the benefit of entries at serial number 356 of the Notification No. 50/2017-Customs dated 30.06.2017 is availed	508 per 10 grams
2.	71 or 98	Silver, in any form, in respect of which the benefit of entries at serial number 357 of the Notification No. 50/2017-Customs dated 30.06.2017 is availed	572 per kilogram

-2:-

3.	71	<p>(i) Silver, in any form, other than medallions and silver coins having silver content not below 99.9% or semi-manufactured forms of silver falling under sub-heading 7106 92;</p> <p>(ii) Medallions and silver coins having silver content not below 99.9% or semi-manufactured forms of silver falling under sub-heading 7106 92, other than imports of such goods through post, courier or baggage.</p> <p>Explanation - For the purposes of this entry, silver in any form shall not include foreign currency coins, jewellery made of silver or articles made of silver.</p>	572 per kilogram
4.	71	<p>(i) Gold bars, other than tola bars, bearing manufacturer's or refiner's engraved serial number and weight expressed in metric units;</p> <p>(ii) Gold coins having gold content not below 99.5% and gold findings, other than imports of such goods through post, courier or baggage.</p> <p>Explanation - For the purposes of this entry, "gold findings" means a small component such as hook, clasp, clamp, pin, catch, screw back used to hold the whole or a part of a piece of Jewellery in place.</p>	508 per 10 grams

TABLE-3

Sl. No.	Chapter/ heading/ sub-heading/tariff item	Description of goods	Tariff value (US \$ Per Metric Tonne)
(1)	(2)	(3)	(4)
1	080280	Areca nuts	3798"

[F. No. 467/01/2020 -Cus-V]

(Jagvir Singh)
Under Secretary to the Govt. of India

Note: - The principal notification was published in the Gazette of India, Extraordinary, Part-II, Section-3, Sub-section (ii), vide Notification No. 36/2001-Customs (N.T.), dated the 3rd August, 2001, vide number S. O. 748 (E), dated the 3rd August, 2001 and was last amended vide Notification No. 04/2020-Customs (N.T.), dated the 15th January, 2020, e-published in the Gazette of India, Extraordinary, Part-II, Section-3, Sub-section (ii), vide number S.O. 210(E), dated 15th January, 2020.

Circular No.09/2020-Customs

F. No.450/108/2017(Pt)-Cus IV
Government of India
Ministry of Finance
Department of Revenue
(Central Board of Indirect Taxes & Customs)

Room No.229A, North Block, New Delhi.

New Delhi, dated the 5th of February, 2020

To,

All Principal Chief Commissioners/ Chief Commissioners of Customs/ Customs (Preventive),
All Principal Chief Commissioners/ Chief Commissioners of Customs & Central tax,
All Principal Commissioners/ Commissioners of Customs/ Customs (Preventive),
All Principal Commissioners/ Commissioners of Customs & Central tax,

Madam/Sir,

Subject: 'Streamlining export data to include District level details in Shipping Bills' –reg.

Kind reference is invited to Notification No 33/2019-Cus (NT) dated 25.04.2019 vide which the Shipping Bill (Electronic Integrated Declaration and Paperless Processing) Regulations 2019 were notified. Regulation 3 of the said regulations states that the authorised person shall enter the electronic integrated declaration and upload the supporting documents on the ICEGATE either by affixing his digital signature or by availing the services at the service centre. The electronic integrated declaration is to be made in **the electronic form** provided at the website <https://www.icegate.gov.in>.

2. In this regard, as is the endeavor of the Government of India to boost domestic manufacturing and promote exports, Board has decided to incorporate additional attributes in the Shipping Bill to enable the Customs System to capture the Districts and States of Origin for goods being exported. The initiative is also aimed at bringing uniformity with the data/ information captured in the Goods and Services Tax Network (GSTN).

3. Accordingly, with effect from **15.02.2020**, apart from the data/ information required to be furnished in the present electronic form of **electronic integrated declaration** mentioned in Regulation 3 of Shipping Bill (Electronic Integrated Declaration and Paperless Processing) Regulations 2019 , the following additional information will be required to be furnished for every item in the Shipping Bill :-

(i) *The State of Origin of goods.*

(ii) *District of Origin of goods.*

(iii) *Details of Preferential Agreements under which the goods are being exported, wherever applicable.*

(iv) *Standard Unit Quantity Code (SQC) for that CTH as per the first schedule of the Customs Tariff Act, 1975.*

4. Further, certain cases have been reported where the importer or exporter did not declare their GSTIN in the Bill of Entry/Shipping Bill despite being registered with GSTN. With effect from 15.02.2020, the declaration of GSTIN shall also be mandatory in import/export documents for the importers and exporters registered as GST taxpayers.

5. DG (Systems) would be issuing a detailed advisory giving further details of the fields in the Shipping Bill where the above information will have to be provided. Suitable Trade Notice/ Standing order may please be issued to guide the trade and industry. Difficulty, if any, faced in implementation may be brought to the notice of Board immediately.

Yours faithfully,



(Eric C Lallawmpuia)

OSD Cus IV

Circular No. 08/2020-Customs

F.No.550/02/2018-LC
Government of India
Ministry of Finance
Department of Revenue
Central Board of Indirect Taxes & Customs

North Block, New Delhi
Dated 05th February 2020

To,
The Principal Chief Commissioner/Chief Commissioner of Customs
The Principal Commissioners /Commissioner of Customs

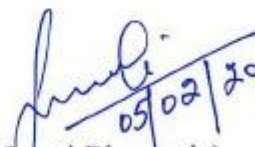
Madam/Sir,

Subject: Procedure for a Pilot on Transshipment of Export Cargo from Bangladesh to third countries through Land Customs Stations (LCSs) to Kolkata Port / Airport, in containers or closed bodied trucks – Reg.

The undersigned is directed to refer to Circular 42/2018-Customs dated 2nd November 2018 as amended vide Board's approval dated 02.08.2019 and to convey that the Board has decided to further extend the facility under the Circular till 30th June, 2020.

2. Difficulties, if any, faced in the implementation of this Circular may be brought to the notice of the Board.

3. Hindi version follows.


(Dr. Swati Bhanwala)
OSD (Land Customs)

Circular No. 06/2020-Customs

F. No. 609/11/2020-DBK
Government of India
Ministry of Finance, Department of Revenue
Central Board of Indirect Taxes & Customs

New Delhi, dated 30th January, 2020

To,
All Principal Chief Commissioners / Principal Directors General,
All Chief Commissioners / Directors General,
CBIC

Subject: Revision of All Industry Rates (AIRs) of Duty Drawback.

Madam/Sir,

Government has notified the revised rates of Duty Drawback, also referred to as All Industry Rates (AIRs), vide Notification No. 07/2020-Customs (N.T.) dated 28.01.2020 which will come into force on 04.02.2020. The notification may be downloaded from Board's website and carefully perused for details.

2. The salient features of the revised rates of Duty Drawback are as follows –

- (i) Each tariff item in the Schedule annexed to the above mentioned Notification has been provided with an AIR specified under column (4) with cap of Duty Drawback amount given under column (5) in the Schedule. For claiming these AIRs, the relevant tariff item have to be suffixed with suffix 'B' e.g. for export of goods covered under tariff item (TI) 610901, the drawback serial no. should be declared as 610901B;
- (ii) The notification also specifies in the Table annexed thereto, lower AIRs on export of items covered under Chapters 61 and 62 of the Schedule (viz. articles of apparel and clothing accessories) made under Special Advance Authorization Scheme (para 4.04A of Foreign Trade Policy 2015-20) in terms of Notification No. 45/2016-Customs dated 13.08.2016. For claiming the alternative AIR, the relevant tariff item has to be suffixed with suffix 'D' instead of the usual suffix 'B' mentioned above;
- (iii) AIRs of Duty Drawback have been increased for certain items pertaining to marine products and seafood (Chapter 3, 15, 16, 23), chemicals (Chapter 29), finished and lining leather, leather articles and footwear (Chapter 41, 42 and 64), cotton and MMF textiles (Chapter 50 to 60), carpets (Chapter 57), made-ups (Chapter 63) and glass and glass ware (Chapter 70). The increase in AIRs is on account of various factors such as the changes in duties, price (CIF) of imported inputs, FOB value of export goods, import intensity of inputs etc.;
- (iv) AIRs have been rationalized for bicycles tubes (Chapter 40), wool yarn/fabrics/readymade garments (Chapter 51 and 61-62) and silk yarn/fabrics/readymade garments (Chapter 50 and 61-62) among other items on account of reasons such as decrease in BCD rate, changes in price (CIF) of imported inputs, FOB value of export goods, import intensity of inputs etc.;

(v) 31 new tariff items have been introduced in the Schedule pertaining to sectors viz. chemicals (18 items), textiles and readymade garments (6 items), leather articles and footwear (6 items) and glass handicraft/ art ware (1 item). Descriptions of three tariff items in Chapters 42 viz. TIs 42020102, 42020204 and 42020302 have been revised for better product differentiation;

(vi) 10 tariff items under Chapter 64 prescribing AIR of 0.4 per cent in case of export products manufactured by units operating under Section 65 of Customs Act, 1962 have been deleted as no drawback is admissible for such goods in terms of notes and conditions given in notification No. 07/2020-Customs (N.T.) dated 28.01.2020.

(vii) Appropriate caps of duty drawback amount have been provided wherever felt necessary to prescribe upper limit of duty drawback. For items under TI 8701 (Tractors), TI 8703 (Motor cars and other motor vehicles) and TI 8708 (Parts and accessory of motor vehicles of headings 8701 to 8705), caps have been removed in the Schedule.

3. Commissioners are expected to ensure due diligence to prevent any misuse. The shipping bills with parameters considered to be sensitive should be handled with adequate care at the time of export. There is also need for continued scrutiny so as to prevent any excess drawback arising from mismatch of declarations made in the Item Details and the Drawback Details in a shipping bill.

4. Close watch should also be kept by the field formations regarding any changing trend of export valuation or drawback outgo in respect of goods where caps have been removed or increased as compared to the existing caps. Any change in pattern should be immediately brought to notice of the Board. Commissioners may also inform, with appropriate data, the details of specific products where drawback cap needs to be reviewed or imposed.

5. Suitable public notice and standing order should be issued for guidance of the trade and officers. Any inconsistency, error or difficulty faced should be intimated at the earliest to the Board.

Yours faithfully,

(Gopal Krishna Jha)
Director (Drawback)
Tel: 23360581

Foreign Trade

Government of India
Ministry of Commerce and Industry
Department of Commerce
Directorate General of Foreign Trade

29th January, 2020

TRADE NOTICE NO. 47/2019-20

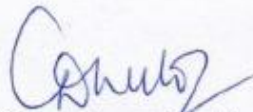
To

1. Members of Trade/Industry/EPCs/Other Trade and Industry Bodies
2. Regional Authorities (RAs) of DGFT

Subject: **Misclassification of goods under 'Others' category at the time of Import- reg.**

Vide Trade Notice No. 46/2019 dated 17.01.2020 members of the Trade and Industry were advised to suggest appropriate HS codes for goods they are importing under 'Others' category where the existing HS codes are not sufficient.

2. To facilitate data collection and for quick analysis it is advised to submit the data online, in addition to any representation, in the form available on the link <http://bit.do/dgfttn46>. Firms who have already given suggestions regarding 'Others' are also requested to fill the information in the given form.
3. The data should be uploaded by 16th February 2020.
4. This issues with the approval of the Competent Authority.


(Gagandeep Singh)

Deputy Director General of Foreign Trade

E-mail : s.gagandeep@nic.in

[Issued from File No. 01/89/180/52/AM-13/PC-2[A](e-5953)]

Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade

Udyog Bhawan, New Delhi
Dated the 4th February, 2020

Trade Notice 48/2019-20

To

Members of Trade and Industry
All RAs of DGFT
Commodity Boards
APEDA/MPEDA/EPCEs

Subject: One-time permission for resubmission of applications for claiming assistance under 'Transport and Marketing Assistance (TMA) for Specified Agriculture Products' Scheme.

With reference to the subject mentioned above, attention is invited to sub-para (e) and (f) of para 7(A).01 of "Handbook of Procedures" notified vide Public Notice No.82/2015-2020 dated 29.3.2019 whereby all claims for shipments made in a particular quarter are required to be bunched together and submitted as a single application. Incomplete or deficient applications shall result in non-acceptance by DGFT and are rejected.

2. DGFT has received several representations stating that due to various reasons, some applicants could not file correct claims and hence they should be allowed to correct such deficient applications.

3. The issue has been examined in the Directorate. Keeping in view that the scheme is new, it has been decided to allow one-time relaxation for modifying already filed deficient/incomplete applications. In this regard, a google form has been created on the following link:

<http://bit.ly/2uOzkeH>

4. All the applicants, who wish to modify their such applications, should provide information in the above mentioned google form latest by **20.02.2020** upto 5:00 p.m. No further request for modification of already submitted applications would be entertained after 20.02.2020. These applications would remain open for edit upto 29.02.2020. Using ECOM reference detail generated at the time of submission of original application, the applicants can edit the information pertaining to such applications and resubmit the same online by 29.02.2020.

5. A printout of the modified application along with a self-certified copy of the requisite documents should be submitted to the concerned RA upto 16th March, 2020.

6. The facility of resubmission is available only for those applications which are pending for disbursement. No supplementary application/enhancement in the claim can be made where the payment has already been made.


(Shobhit Gupta)

Deputy Director General of Foreign Trade
Tel. No. 23061562 Ext. 341
e-mail: shobhit.gupta@gov.in

(Issued from F. No. 01/92/180/56/AM-19/PC-VI)

(To be Published in the Gazette of India Extraordinary Part I, Section-I)

Government of India
Ministry of Commerce and Industry
Department of Commerce
Directorate General of Foreign Trade
Udyog Bhawan

Public Notice No. 55/2015-20
New Delhi, Dated 3rd January, 2020

Subject:- One time condonation under the EPCG Scheme–Extension till 31.03.2020.

The following Public Notices have been issued by the Directorate General of Foreign Trade:-

- a. **Public Notice No. 35/2015-20 dated 25.10.2017** - Onetime condonation of time period in respect of obtaining block-wise extension in Export Obligation period under EPCG Scheme.
- b. **Public Notice No. 36/2015-20 dated 25.10.2017** - Onetime condonation of time period in respect of obtaining extension in Export Obligation Period under EPCG Scheme.
- c. **Public Notice No. 37/2015-20 dated 25.10.2017** - Onetime relaxation for condonation of delay in submission of installation certificate under EPCG Scheme.

The validity of the above mentioned Public Notices was extended till 30.9.2018 vide Public Notice No. 1/2015-20 dated 26.04.2018 and further extended till 30.09.2019 vide Public Notice No.78/2015-20 dated 11.03.2019.

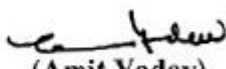
2. Public Notice No. 37/2015-20 dated 25.10.2017 was modified vide following Public Notice:-

Public Notice No. 30/2015-20 dated 14.08.2018 – RAs have been delegated power till 31st March, 2019 of one time relaxation and condonation of delay in submission of installation certificate for EPCG authorizations issued upto 31.03.2015, without payment of any penalty.

3. In exercise of powers conferred under Paragraph 2.04 of FTP (2015-20) read with Paragraph 2.58 of FTP (2015-20), the Director General of Foreign Trade in public interest hereby further extends the time of receipt of requests till 31.03.2020 in respect of the above mentioned Public Notices.

4. The other contents of the above mentioned Public Notices shall remain the same.

Effect of this Public Notice: The time period to receive requests in RAs for block-wise extension; extension in Export Obligation Period and submission of installation certificate is further extended up to 31.03.2020.


(Amit Yadav)
Director General of Foreign Trade
Ex-officio Additional Secretary to the Govt. of India
Email: dgft@nic.in

(Issued from F. No.18/42/AM-18/P-5)

Banking and Finance



भारतीय रिज़र्व बैंक RESERVE BANK OF INDIA

www.rbi.org.in

RBI/2019-20/154

DPSS.CO.PD.No.1465/02.14.003/2019-20

January 31, 2020

The Chairman / Managing Director / Chief Executive Officer
All Scheduled Commercial Banks (SCBs) including Regional Rural Banks (RRBs) /
Urban Co-operative Banks (UCBs) / State Co-operative Banks (StCBs) /
District Central Co-operative Banks (DCCBs) / Payments Banks (PBs) /
Small Finance Banks (SFBs) / Authorised Card Payment Networks

Madam / Dear Sir,

Cash withdrawal using Point of Sale (PoS) terminals

Please refer to our [circulars DPSS.CO.PD.No.147/02.14.003/2009-10 dated July 22, 2009](#), [DPSS.CO.PD.No.563/02.14.003/2013-14 dated September 5, 2013](#), [DPSS.CO.PD.No.449/02.14.003/2015-16 dated August 27, 2015](#) and [DPSS.CO.PD.No.501/02.14.003/2019-20 dated August 29, 2019](#), in terms of which banks are required to obtain one time permission from the Reserve Bank of India (RBI) for offering the facility of cash withdrawal at PoS terminals deployed by them.

2. It has been decided that the requirement of obtaining permission from the RBI be dispensed with and that henceforth, banks may, based on the approval of their Board, provide cash withdrawal facility at PoS terminals. The designated merchant establishments may be advised to clearly indicate / display the availability of this facility along with the charges, if any, payable by the customer.

3. All other provisions, including those pertaining to the submission of data / reports to RBI, shall continue as hitherto.

4. These directions are issued under Section 10(2) of Payment and Settlement Systems Act, 2007 (Act 51 of 2007).

Yours faithfully,

(P Vasudevan)
Chief General Manager

भुगतान और निपटान प्रणाली विभाग, केंद्रीय कार्यालय, 14वीं मंजिल, केंद्रीय कार्यालय भवन, शहीद भगत सिंह मार्ग, फोर्ट, मुम्बई - 400001

फोनTel: (91-22) 2264 4995; फैक्सFax: (91-22) 22691557; ई-मेलe-mail : cgm_dpssco@rbi.org.in

Department of Payment and Settlement Systems, Central Office, 14th Floor, Central Office Building, Shahid Bhagat Singh Road, Fort, Mumbai - 400001

हिंदी आसान है, इसका उपयोग बढ़ाएँ



भारतीय रिज़र्व बैंक
RESERVE BANK OF INDIA
www.rbi.org.in

RBI/2019-20/155

FIDD.CO.MSME.BC.No.17/06.02.031/2019-20

February 5, 2020

The Chairman / Managing Director & CEOs
All Scheduled Commercial Banks
(including Regional Rural Banks)

Madam / Dear Sir,

Interest Subvention Scheme for MSMEs

Please refer to the operational guidelines for the captioned scheme contained in circular on 'Interest Subvention Scheme for MSMEs' issued vide [FIDD.CO.MSME.BC.No.14/06.02.031/2018-19 dated February 21, 2019](#).

2. In this regard, it has been decided by the Government of India to bring, inter alia, following modifications in the operational guidelines:

- (i) Submission of statutory auditor certificate by June 30, 2020 and in the meantime, settle claims based on internal / concurrent auditor certificate.
- (ii) Acceptance of claims in multiple lots for a given half year by eligible institutions.
- (iii) Requirement of Udyog Aadhar Number (UAN) may be dispensed with for units eligible for GST. Unit not required to obtain GST, may either submit Income Tax Permanent Account Number (PAN) or their loan account must be categorized as MSME by the concerned bank.
- (iv) Allow trading activities also without Udyog Aadhar Number (UAN)

3. Further, with the trading activity also eligible for interest subvention as indicated at (iv) above, the 'Format of Certificate for claiming Subsidy' i.e. [Annex I](#) of the above referred circular has been revised. Banks are advised to submit claims to SIDBI as per the revised format.

4. You are requested to apprise your branches / controlling offices about the above changes in the scheme.

Yours faithfully

(Sonali Sen Gupta)
Chief General Manager

Encl. as above

वित्तीय समावेशन और विकास विभाग, केंद्रीय कार्यालय, 10वीं मंजिल, केंद्रीय कार्यालय भवन, पो.बा.सं.10014, मुंबई 400 001

टेलीफोन /Tel.No: 91-22-22661000 फैक्स/Fax No: 91-22-22621011/22610948/22610943

ई-मेल/ Email ID: xgmincfidd@rbi.org.in

Financial Inclusion & Development Department, Central Office, 10th Floor, C.O. Building, Post Box No.10014, Mumbai

400 001

ANNEX I

Format of Certificate for claiming Subsidy
(Hard copy to be submitted to SIDBI)

Name of Lending Institution:

(Amounts in Rupees)

Fresh or Incremental funded Assistance on or after November 02, 2018*				Amount of Interest Relief Claimed			
MSME (Manufacturing)	MSME (Service sector)	Trading Activities	Total	MSME (Manufacturing)	MSME (Service sector)	Trading Activities	Total
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)

*This may be calculated by arriving at the difference between the opening balances viz. the principal outstanding as on November 01, 2018 minus any interest accrued.

Note:

- Data for term loan and working capital accounts may be furnished separately.
- NPA accounts may be excluded as no interest subvention shall be admissible for any period during which the account remains NPA.

We hereby certify that the amounts of Fresh or Incremental Working capital sanctioned/ incremental/ new Loan disbursements and interest relief being claimed thereon, as shown above, have been correctly calculated in conformity with the Circular issued by SIDBI. We undertake that in the event of any inaccuracy detected later during audit or otherwise, we shall immediately refund to SIDBI any excess amount received by us.

(Authorized Signatory)

Place & Date

We hereby certify that we have verified the individual accounts with regard to amount, incremental / fresh lending, interest charged and amount claimed.

Signature of Statutory Auditor

Place:

Date:

The certificate should be signed by the CA, and his membership number with ICAI should be indicated

Please note this certificate is to be submitted duly certified by the statutory auditor of the lending institution; a copy of the lending institutions fair practice code and interest rate chart mapped to internal/external ratings is to be annexed with the claim.

Seminars & Workshops

Hurry Up! Send your nominations. For more details, click on the event name.

Click to register online!!

To receive information about activities and events @ MCCIA,

Click here to update your contact details

Date	Event	Registration Details
February 07, 2020 10:00:AM - 05:00:PM	<u>HEART OF CUSTOMER RELATIONSHIP MANAGEMENT on 7th February 2020</u> 1. Understanding CRM philosophy through Bawarchi Model of Customer Service 2. Introduction to few CRM tools 3. Impact of Internet of Things (IoT) in CRM through Amazon Alexa demo 4. Role of Artificial Intelligence in CRM	On Payment <u>Register Online</u>
February 07, 2020 10:00:AM - 05:00:PM	<u>Electrical Safety at Workplace</u> For industries, the main source of energy is electricity. One cannot think of performing industrial operations without the use of electricity. Electricity has revolutionized our lives but at the same time it comes with the associated risk. The incidences of electrical shock and loss of human lives are increasing. This training program will help in preventing electrical accidents and increase the awareness required amongst the workforce while operating every electrical equipment and machines	On Payment <u>Register Online</u>
February 07, 2020 10:00:AM - 01:30:PM	<u>Invitation: Doing Investment and Investment Opportunities with Canada at J. W Marriott</u> ICBC and Air Canada with the support of the Trade Commissioner Service of Canada, in Association with Mahratta Chamber of Commerce, Industries and Agriculture bring their next venture to you, Brand Canada! As the name suggests, they are presenting Canada in India as a Brand to reckon with. It is a unique initiative by ICBC to bring the two countries closer through investment and business opportunities.	Open To All <u>Register Online</u>

February 10, 2020 10:00:AM - 05:00:PM	<p><u>Full Day Session on “Self Mastery and Leadership based on Chanakya”</u></p> <p>There will be stories from the Lives of Chanankya and Chhatrapati Shivaji as well as business anecdotes along with short video clips, Caselets, activities and lively discussions. The objective of this session is to learn Skills and tools given by Chanakya to enhance personal and professional development powerfully.</p>	<p>On Payment</p> <p><u>Register Online</u></p>
February 12, 2020 10:00:AM - 05:00:PM	<p><u>OPERATIONAL EXCELLENCE- LESSONS FROM TOYOTA</u></p> <p>? Toyota is one of the biggest and most profitable organization in the world. ? Toyota has the fastest product development process in the world. ? Toyota is a benchmark company due to its dramatic business success and world-leading quality. ? Toyota invented the Toyota Productions System (TPS) for “lean production”. ? Toyota’s incredible consistency of performance is a direct result of Operational Excellence. ? Toyota has turned Operational Excellence into a Strategic Weapon.</p>	<p>On Payment</p> <p><u>Register Online</u></p>
February 12, 2020 10:00:AM - 05:00:PM	<p><u>Full Day Workshop on Selling Professionally (Do You Want To Close More Deals In 2020 ?)</u></p> <p>Benefits of selling professionally training programme – Learn how to: ? Get customers attention in 30 seconds and fix more appointments; ? Ask better questions and uncover real needs of customer; ? Present price and benefit to customer confidently; ? Convince customer to say ‘YES’; ? Match your communication style with that of customer;</p>	<p>On Payment</p> <p><u>Register Online</u></p>
February 14, 2020 10:00:AM - 05:00:PM	<p><u>Full Day Workshop on Effective Professional Networking on 14th February 2020</u></p> <p>The full day workshop uses variety of activities, case studies, role plays, to create unique learning experience. Through encouraged participation and active involvement, the participants leave with insights and knowledge that they can apply to their work environment. During the workshop, participants would get practical tips to create, build, expand or maintain professional network.</p>	<p>On Payment</p> <p><u>Register Online</u></p>

<p>February 15, 2020</p> <p>10:00:AM - 05:00:PM</p>	<p><u>Mitigating Power Quality Issues (Including Harmonics) for Safe and Efficient Operations</u></p> <p>1. Some direct examples of problems on work floors – which could be related to power quality issues. 2. Stakeholders getting affected due to power quality issues. 3. Power Quality - what is it – Cause - effect relationship. 4. Types of Power Quality issues 5. Impact of poor power quality on the installations. 6. Corrective actions (controllable and non-controllable) 7. Quantification of savings (in terms of downtime, cost saving, safe operation etc.) 8. Case Studies</p>	<p>On Payment</p> <p><u>Register Online</u></p>
<p>February 20, 2020</p> <p>09:30:AM - 05:30:PM</p>	<p><u>MCCIA Leadership Summit “Succeeding in difficult times”</u></p> <p>Leadership has always been a science and art and legendary leaders like Jack Welch, John Chambers, Steve Jobs and Anand Mahindra have shown the mettle to drive market share and product leadership in good and bad times. Leadership is about mapping out where you need to go to "win" and take the team along on the journey, making it dynamic, exciting, and inspiring. It is all about opportunities as well as threats in times of economic hardship. There is no better time than now to focus on the essential</p>	<p>On Payment</p> <p><u>Register Online</u></p>
<p>February 20, 2020</p> <p>10:00:AM - 05:00:PM</p>	<p><u>BEHAVIOUR BASED SAFETY TO ENHANCE SAFETY CULTURE On 20th February 2020</u></p> <p>Upon completion of this course the participant will be able to: • Understand what is Incident, Accident, Near-miss • Understand the cost of Accident • Understand Direct cause of accident and Root cause of Accident • Understand what is unsafe Act and unsafe condition • What is difference in Operational Safety and Performance Safety • Imbibe BBS • Understand Common Behavior Based Program Elements • Understand Why Behavior Based Programs Can Be Attractive</p>	<p>On Payment</p> <p><u>Register Online</u></p>

<p>February 24, 2020 - February 26, 2020</p> <p>04:00:PM - 07:00:PM</p>	<p><u>Arranges a Session On Intricacies of Contracts: Simplified</u></p> <p>The programme “Intricacies Of Contracts: Simplified” is designed to acquaint participants with basic principles of contract law, and the purpose and effect of some standard terms in contracts. The insights acquired during the programme will guide participants while they negotiate and make contracts. They will be able to make contract-related decisions consciously and more effectively.</p>	<p>On Payment</p> <p><u>Register Online</u></p>
<p>February 25, 2020</p> <p>02:00:PM - 04:30:PM</p>	<p><u>Digital Marketing to Meet Competitive Challenges in Food Industry</u></p> <p>Deliverable of Seminar will as follow- ? How will Digital Marketing help you as a Professional? ? How to create an opportunity to market your services on Digital? ? How to create credibility about your services through online mediums? ? Usage of Personal branding and implementation. ? Opportunity to learn video blogging and about lead generation. ? Build and Engage your Professional Network.</p>	<p>On Payment</p> <p><u>Register Online</u></p>
<p>February 26, 2020</p> <p>10:00:AM - 05:00:PM</p>	<p><u>EMERGENCY RESOURCE PLANNING On 26th February 2020</u></p> <p>? What is an Emergency ? Types of emergencies ? Difference between Disaster & Emergency ? Culture of Safety ? Formation of team ? Different elements of ERP ? Priorities of the ERP team ? Actions to be taken by the ERP team ? Risk assessment and mitigation ? Business continuity plans</p>	<p>On Payment</p> <p><u>Register Online</u></p>
<p>February 27, 2020</p> <p>09:00:AM - 04:00:PM</p>	<p><u>DEFENCE INDUSTRY INDIGENISATION OPPORTUNITIES & CHALLENGES (2nd Edition) on 27 Feb 2020</u></p> <p>Invitation is being extended to the top political leadership, bureaucrats, senior officers from services HQs, DRDO, Indian defence industry doyens, leaders from MSMEs and enterprising startups are also being invited to participate and share their thoughts.</p>	<p>On Payment</p> <p><u>Register Online</u></p>

February 28, 2020 10:00:AM - 05:00:PM	<p><u>PERSONAL EFFECTIVENESS BRING RELEVANT IN THE VUCA WORLD On 28th February 2020</u></p> <p>Get into the driver's seat – take control of yourself with efficient Planning, Organizing and scheduling. Proactive vs. Reactive – Circle of Concern and Circle of Influence ? Think Win-Win – winner never takes all! ? Goal Setting – always begin with the end in mind ? Prioritization matrix– this is the matrix that can get you out of confusion and chaos ? Put first things first; The 'rocks in a jar' theory Working hard vs. working smart – stop doing things now!</p>	<p>On Payment</p> <p><u>Register Online</u></p>
March 03, 2020 10:00:AM - 04:30:PM	<p><u>A Full Day Conference on Business Essentials & Exclusive Exhibition and sale 3rd & 6th March 2020</u></p> <ul style="list-style-type: none"> • Key note address by Chief Guest • Business Communication can take you ahead in the Journey • Marketing tips for successful business • Speed networking session • Government Schemes for Women entrepreneurs 	<p>On Payment</p> <p><u>Register Online</u></p>